

CIN - L29130HR1986PLC081555 Corporate Office: Millennium Plaza, Tower-B, Sushant Lok-1, Sector-27, Gurugram -122009,

Haryana, INDIA Tel.: +91(124) 4715100 E-mail: secretarial@thehitechgears.com

November 18, 2024

The Manager, Listing Department, National Stock Exchange of India Limited, "Exchange Plaza", C-1, Block – G Bandra – Kurla Complex, Bandra (E), Mumbai – 400051, Symbol: HITECHGEAR The Manager, Listing Department, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400001, Scrip Code: 522073

Subject: Intimation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Updated Earning Presentation

Dear Sir/Ma'am,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith, the Updated Earning Presentation of Company for the half year ended September 30, 2024 of financial year 2024-25.

The above information is received on November 18, 2024, at 09:34 P.M.

You are kindly requested to take the above information on record and oblige.

Thanking You,

Yours Faithfully, For The Hi-Tech Gears Limited

Naveen Jain Company Secretary & Compliance Officer M. No: A15237 Encl: as above

www.thehitechgears.com

Works I: A-589, Industrial Complex, Bhiwadi - 301 019 Rajasthan INDIA Tel.: +91(1493) 265000 Regd. Office & Works-II: Plot No. 24,25,26 Sector-7, IMT Manesar - 122050 Gurugram, Haryana INDIA Tel.: +91 (124) 4715200 Works-III: Plot No. SP-146A, Industrial Complex, Bhiwadi - 301019 Rajasthan INDIA Subsidiaries: The Hi-Tech Gears Canada. Inc. 361, Speedvale Ave W. Guelph, ON N1H 1C7, CANADA Teutech LLC. 227, Barton St. Emporium. PA 15834, USA





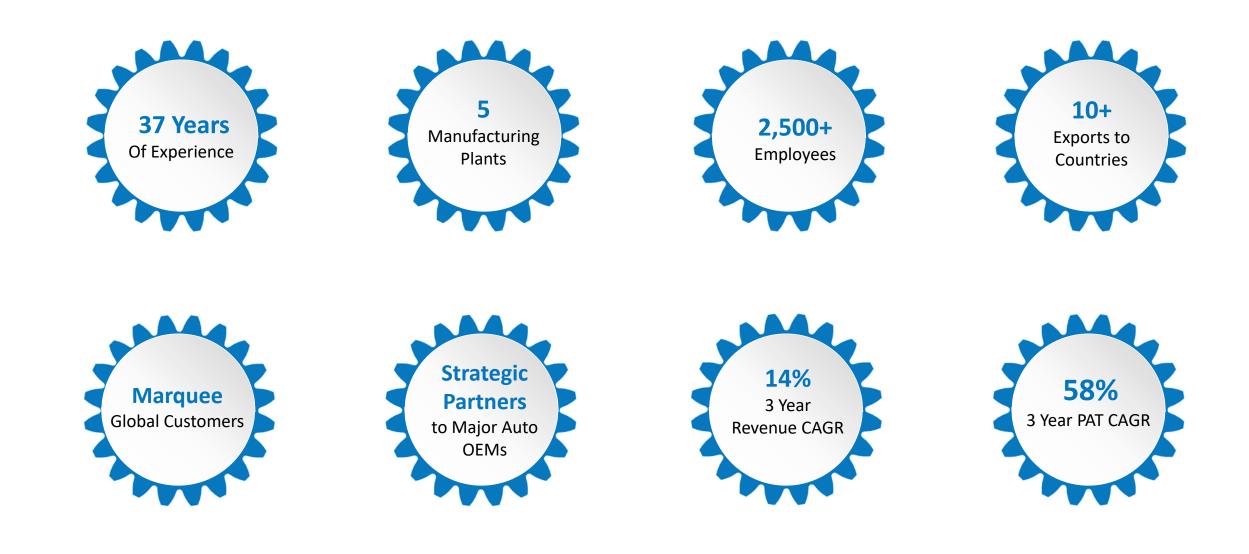
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EARNING PRESENTATION H1-FY25









COMPANY OVERVIEW

- The Hi-Tech Gears Ltd. (THGL) was incorporated in 1986 and has grown to be an auto component manufacturer of high repute, supplying engine and transmission components to diverse marquee customers across the globe.
- The company is led by a highly experienced and professional team and governed by a strong Board of Directors, including seven independent directors of eminent industry leaders.
- It 5 state-of-the-art manufacturing plants across the world, with 3 plants in India and 1 each in Canada and USA.
- The product portfolio of the company comprises best-in-class precision gears, shafts, transmission components, and engine components catering to diverse segments of Two-Wheeler, Passenger Vehicles, Commercial Vehicles – On Highway and Agri and Off Highway Vehicles.
- THGL are key strategic suppliers to various OEMs in the automotive industry, specializing in producing components that meet the highest quality standards in the industry.

The Hi-Tech Gears Vision

"Be A Global Footprint Company and A Benchmark For World Class Manufacturing Systems"

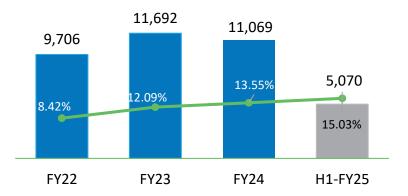
The Hi-Tech Gears Mission

We will be the preferred partner in delivering engineering products and design solutions through lean philosophy with a focus on:

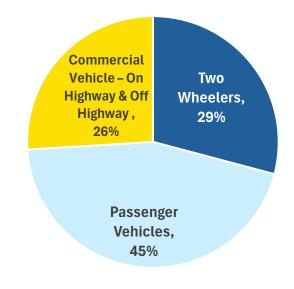
- Building a customer centric organization
- Rapid development of products and innovative solutions
- Ensuring cost effectiveness
- Developing competent and committed people



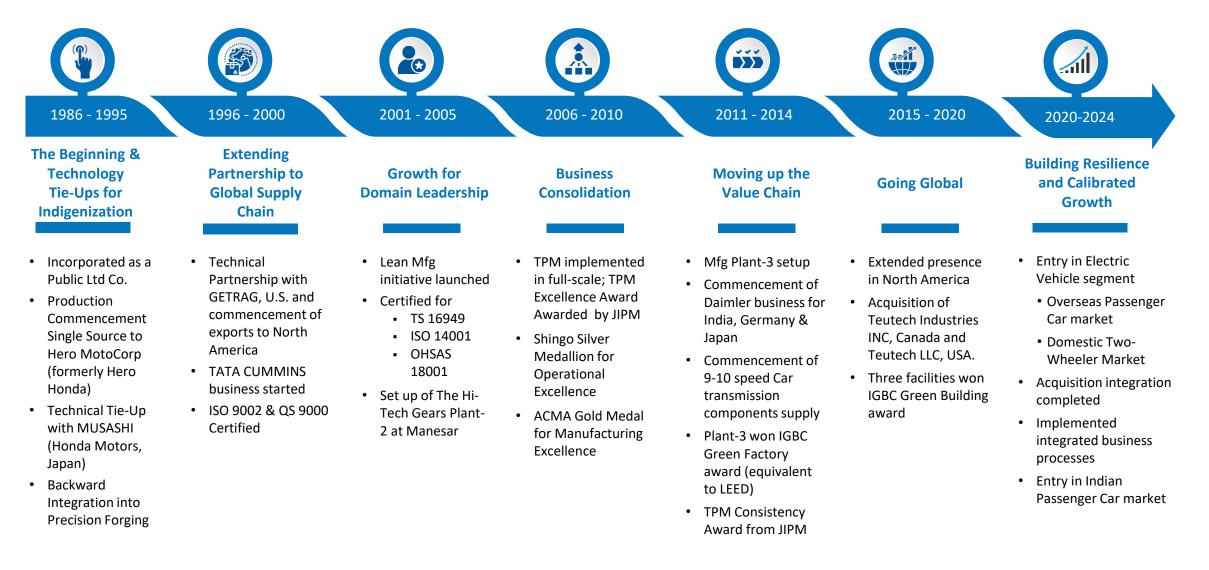
CONSOLIDATED REVENUE (INR MN) & EBITDA MARGINS (%)



H1 FY25 CONSOLIDATED REVENUE CONTRIBUTION (%)



HISTORY AND MILESTONES



BOARD OF DIRECTORS - EXECUTIVE/NON EXECUTIVE DIRECTORS

THE HI-TECH GEARS



DEEP KAPURIA Executive Chairman

Engineering (Hons) Graduate from B.I.T.S., Pilani, advanced Management Programme from IIM-A, and owner Management Programme from Harvard, USA, with over 40 years of experience.



PRANAV KAPURIA Managing Director

B.Com (Hons) from Delhi University, MBA from Cardiff Business School (U.K.), with over 23 years of experience.



ANANT JAIVANT TALAULICAR Vice Chairman & Non-Executive Director

He holds a Mechanical Engineering degree and an MBA and has over 35 years of experience



ANUJ KAPURIA Executive Director

Master's degree in Robotics from Carnegie Mellon University, with over 18 years of experience.



GIRISH NARANG Executive Director

CFA with Over 20 years of experience in reputed organization



KAWALJAIN Non-Executive Director

Chartered Accountant with over 30 years of experience.



BIDADI ANJANI KUMAR Non-Executive Director

Seasoned Chartered Accountant (FCA), with over 40 years of experience in renowned corporate houses.



BOARD OF DIRECTORS -INDEPENDENT DIRECTORS





ARJUN JUNEJA Independent Director

COO Mankind Pharma Ltd, with over 15 Years of experience



VIKRAM RUPCHAND JAISINGHANI Independent Director

Mechanical Engineering with over 35 years of industry experience



SAMEER GUPTA Independent Director

Chairman Jakson group with over 30 year experience



DEVAL MAHADEV DESAI Independent Director

Mechanical Engineering with over 30 years of industry experience in diversified industry



MALINI SUD Independent Director

Over 35 years of experience in Corporate Law.



RAJIV BATRA Independent Director

Finance professional, with over 35 years of experience.



RAMESH SHANKARMAL PILANI Independent Director

Chemical engineer, with over 40 years of experience.





KAPIL RAJORA Chief Financial Officer

B.E. & MBA; with 18 years of experience.



RAJESH MAGOO President

B.S.(Eng.); with over 30 years of experience.



NAVEEN JAIN GM-Legal & Company Secretary

ACS, LLB with over 20 years of relevant experience.



MARK GUGGENHEIM Global Vice President - Advanced Engineering

B.Sc. (Mech Engg.) & MBA; with over 25 years of experience.

KEY STRENGTHS





Leading manufacturers of critical high-precision gears, shafts and transmission components driven by core Engineering Excellence capabilities



One of the very few component manufacturers catering to diverse segments of **automobiles and engines**



Strategically located state-of-theart manufacturing facilities in India, Canada and USA



Long-standing strong relationships with customers and suppliers



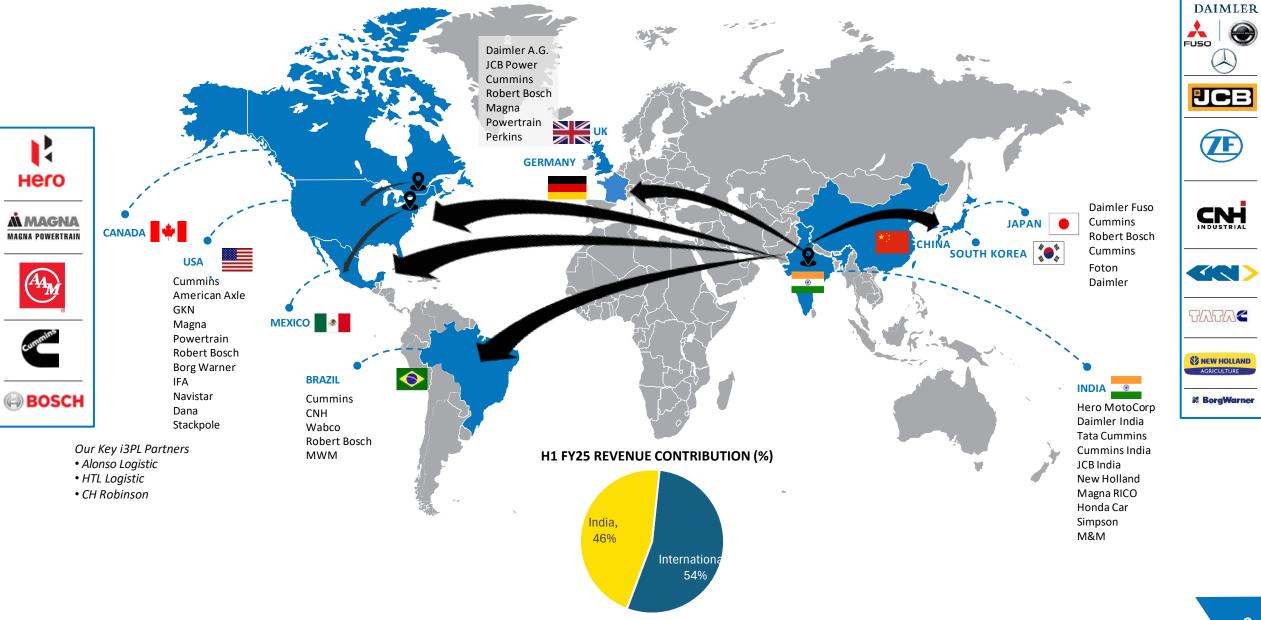
Operational excellence drive through 'Lean' manufacturing principles and TPM practices



Entrepreneurial, Empowered, loyal & committed team

GLOBAL FOOTPRINT AND MARQUEE CUSTOMERS

THE HI-TECH GEARS



* Exports + North America Sub

DIVERSIFIED BUSINESS PRESENCE





Association with Top players in each segment

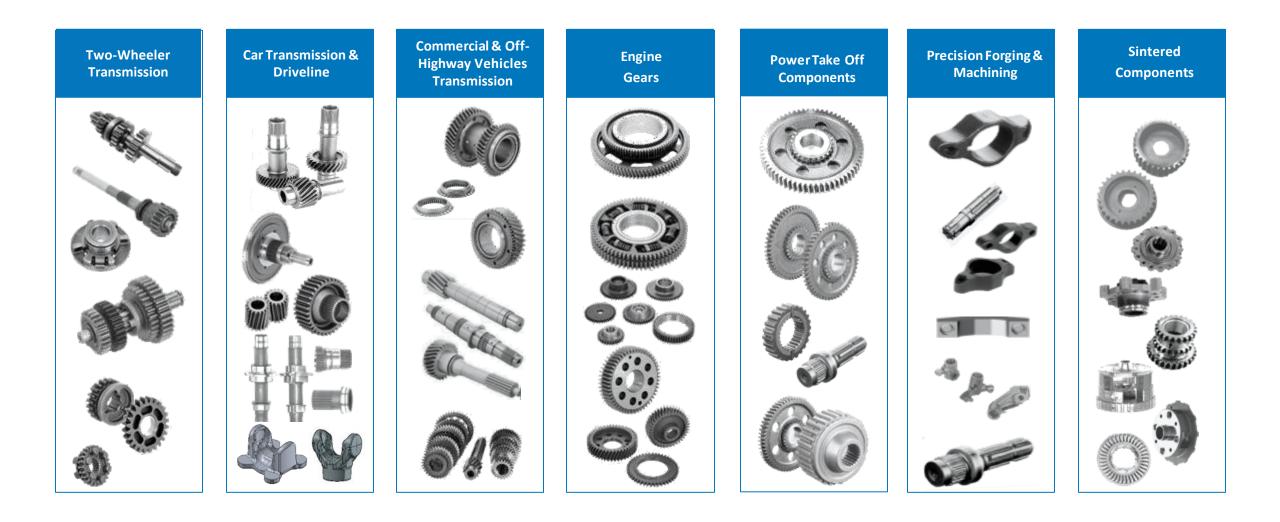




DUAL SHORE PRESENCE

PRODUCT PORTFOLIO





PROCESS INFRASTRUCTURE

THE HI-TECH GEARS

Forging

- Hot Forging
- Warm Forging
- Cold Forging
- Cold Extrusion
- Coining



Machining

- CNC Turning
- Gear Cutting (Wet & Dry Hobbing / Broaching / Shaping / Shaving)
- Spline Rolling
- Auto Shaft straightening
- Deep Hole Drilling etc.

Heat Treatment

- Normalizing
- Case Carburizing,
- · Carbo-nitriding,
- Nitro Carburizing,
- Induction Hardening
- Nitriding
- Tempering etc.
- Shot Blasting/ Shot Peening



Finishing

- Gear Grinder
- Honing,
- Gear Honing,
- Hard Turning,
- Grinding, etc.



Tool Room & Die Manufacturing

• Vertical Machining Center EDM .



Assembly

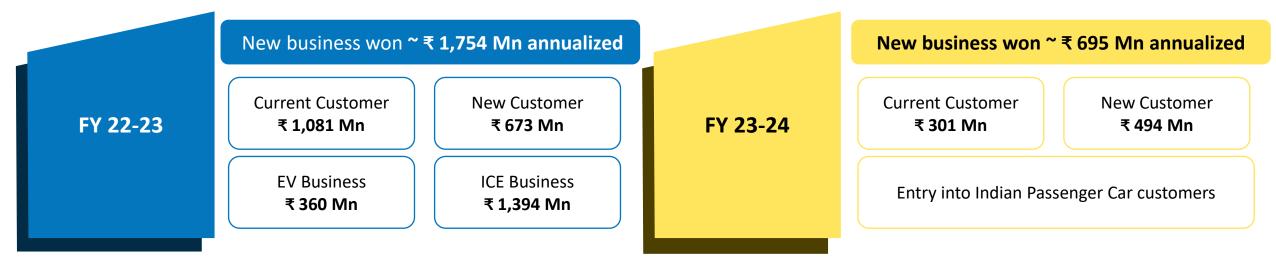
- Shaft with cone assy
- Steering linkage assy
- 2W Main & Counter shaft assy
- Anti-backlash Gear assy
- Gears with bush/pin assy
- Driveline shafts with slinger assy



World Class In-house Manufacturing Facilities with Fungible Capacities

NEW BUSINESS WINS: INDIA AND NORTH AMERICA

THE HI-TECH GEARS



- 114 precision components under development across businesses (TW, CV and PC), geographies (Domestic and Export)
- Average ramp-up time to achieve peak revenues ~ 2-3 years post Start of Production (SOP)
- All new programs are being launched with limited balancing capex

Pivot on EV and New Customer Additions



THRUST ON EV AND NEW TECHNOLOGIES

THE HI-TECH GEARS

Electric Vehicle Components

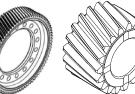
EV-Differential Assembly – EV deliver higher torque and power curve with fewer gear with higher rotational speed.

THGL Initiatives:

TW : Gear Component Final Assembly & Counter Assembly and Gear Drive PC : Helical Gear Components















Advance Technology Components

Automatic Transmission Gear – Single speed transmission consist of single reduction gear, reverted gear or a compound gear train works on principle of reduction of RPM and increasing torque

Higher CC Components Metallurgy Requirement– Increase in fatigue life and high performance at lower NVH specifications

THGL Initiatives:

Engineering Capability are being enhanced to design and manufacture advance technology components and Gear Box

Enhancement of precision Metallurgy processes (e.g. short peening) to deliver requisite specs on fatigue life, residual stress level and tighter NVH requirement



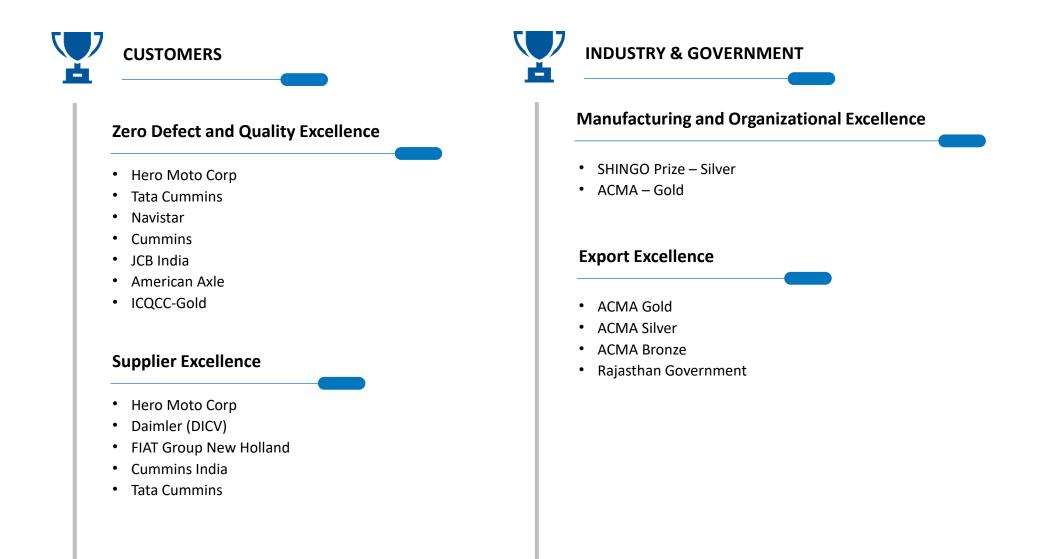
Won EV business from Hero Moto Corp and Dana – currently in Production

Active quotes across customers in EV space

AWARDS AND RECOGNITIONS



TESTIMONIALS OF BEING AN INDUSTRY PIONEER





FINANCIAL OVERVIEW

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Q2/H1-FY25 FINANCIAL HIGHLIGHTS

THE HI-TECH GEARS

Q2-FY25 Consolidated Highlights

INR 2,464 Mn Operational Income -13.1% YoY	INR 352 Mn Operational EBITDA 0.3% YoY	14.29% EBITDA Margin
INR 154 Mn PBT [#] 105.3% YoY	INR 95 Mn Net Profit * -86.8% YoY	3.86% PAT Margin
H1 FY2	5 Consolidated Hig	hlights
INR 5,070 Mn Operational Income -7.3% YoY	INR 762 Mn Operational EBITDA 11.6% YoY	15.03% EBITDA Margin

-70.8% YoY

85.9% YoY

Q2-FY25 Standalone Highlights

INR 1,731 Mn Operational	INR 255 Mn Operational	14.73%
Income	EBITDA	EBITDA
-14.9% YoY	0% YoY	Margin
INR 159 Mn	INR 122 Mn	7.05%
PBT	Net Profit	PAT Margin
15.2% YoY	20.8% YoY	
H1 FY2	5 Standalone High	nlights
		8
		0
INR 3,524 Mn	INR 532 Mn	15.10%
	INR 532 Mn Operational EBITDA	
INR 3,524 Mn Operational	Operational	15.10%
INR 3,524 Mn Operational Income	Operational EBITDA	15.10% EBITDA
INR 3,524 Mn Operational Income -8.1% YoY	Operational EBITDA 8.1% YoY	15.10% EBITDA Margin

Note: # PBT doesn't include one-time income of INR 772 Mn in the overseas subsidiary in Q2 FY24 * Higher Net Profit due to one-time income of INR 772 Mn in the overseas subsidiary in Q2 FY24



- Standalone India business has witnessed reduction in revenue due to lower sales in commercial vehicle segment, which has been partialy
 compensated by higher take-off in Passenger Car export business.
- Standalone India business profitability driven by:
 - Optimization and control of manufacturing expenses
 - Raw Material consumption reduced on account of better yield achievement & reduction in prices.
 - Reduction in manpower cost.
 - Lower finance cost on account to repayment of term loan and lower utilization of working capital loan.
- North American business revenues decreased YoY due to lower demand driven by uncertain and volatile operating environment.
- Despite lower sales, profitability improved against FY24 (excl. exceptional income of ₹ 772 Mn) in the Overseas operations on account of:
 - Productivity improvements and reduction in head count resulting in lower break-even levels.
 - Continuous improvement on improving internal efficiencies and reducing conversion costs.
- Long-term borrowings have reduced significantly on a YoY basis
 - Reduction in standalone borrowings ~ 372 Mn (Outstanding as on 30th September 2023 was ~ INR 689 Mn)
- Ramp-up of new programs like M&M SUVs (Bolero and Thar) and Jawa bikes are in progress as per plan
 - Volumes are expected to increase as share of business is attained along with increase in customer volumes
- The company is focused on improving asset utilizations through targeted selling of existing capacities.

QUARTERLY CONSOLIDATED FINANCIAL PERFORMANCE 7 THE HI-TECH GEARS

PARTICULARS (INR MN)	Q2-FY25	Q2-FY24	Y-O-Y	Q1-FY25	Q-0-Q
Operational Revenue	2,464	2,836	(13.1)%	2,606	(5.4)%
Total Expenses	2,112	2,485	(15.0%)	2,196	(3.8)%
EBITDA	352	351	0.3%	410	(14.1)%
EBITDA Margin (%)	14.29%	12.38%	191 Bps	15.7%	(144) Bps
Depreciation and amortisation	160	150	6.7%	156	2.6%
Finance costs	57	139	(59.0)%	65	(12.3)%
Other Income	19	13	46.2%	24	(20.8)%
PBT before exceptional items	154	75	NA	213	(27.7)%
Exceptional Items	0	772	NA	0	NA
PBT	154	847	(81.8)%	213	(27.7)%
Tax Expense	59	125	(52.8)%)	71	(16.9)%
PAT	95	722	(86.8)%	142	(33.1)%
PAT Margin (%)	3.86%	25.46%	NA	5.41%	(159) Bps
Other Comprehensive Income	13	12	8.3%	(23)	NA
Total Comprehensive Income	108	734	(85.3)%	119	(9.2)%
Diluted EPS	5.07	38.38	(86.8)%	7.57	(33.0)%

Note: * Higher Net Profit due to one-time income of INR 772 Mn in the overseas subsidiary in Q2 FY24

QUARTERLY STANDALONE FINANCIAL PERFORMANCE

PARTICULARS (INR MN)	Q2-FY25	Q2-FY24	Y-O-Y	Q1-FY25	Q-0-Q
Operational Revenue	1,731	2,033	(14.9)%	1,794	(3.5)%
Total Expenses	1,476	1,778	(17.0)%	1,516	(2.7)%
EBITDA	255	255	NA	278	(7.9)%
EBITDA Margin (%)	14.73%	12.54%	219 Bps	15.47%	(71) Bps
Depreciation and amortisation	82	80	2.5%	79	3.8%
Finance costs	31	47	(34.0)%	35	(11.4)%
Other Income	17	10	70.0%	25	(32.0)%
РВТ	159	138	15.2%	188	(15.4)%
Tax Expense	37	37	NA	44	(15.9)%
PAT	122	101	20.8%	144	(15.3)%
PAT Margin (%)	7.05%	4.97%	208 Bps	7.90%	(98) Bps
Other Comprehensive Income	(18)	0	NA	(14)	20.0%
Total Comprehensive Income	104	101	3.0%	129	(19.4)%
Diluted EPS	6.47	5.35	20.9%	7.64	(15.3)%

HALF YEARLY CONSOLIDATED FINANCIAL PERFORMANCE 7 THE HI-TECH GEARS

PARTICULARS (INR MN)	H1 FY25	H1 FY24	Y-O-Y
Operational Revenue	5,070	5,471	(7.3)%
Total Expenses	4,308	4,788	(10.0)%
EBITDA	762	683	11.6%
EBITDA Margin (%)	15.03%	12.48%	255 Bps
Depreciation and amortisation	316	300	5.3%
Finance costs	121	229	(47.2)%
Other Income	43	44	(2.3)%
PBT before exceptional items	368	198	85.9%
Exceptional Items	0	772	NA
РВТ	368	970	(62.1)%
Tax Expense	130	155	(16.1)%
PAT	238	815	(70.8)%
PAT Margin (%)	4.69%	14.78%	NA
Other Comprehensive Income	(11)	31	NA
Total Comprehensive Income	227	846	(73.2)%
Diluted EPS	12.64	43.33	(70.8)%

Note: * Higher Net Profit due to one-time income of INR 772 Mn in the overseas subsidiary in Q2 FY24

HALF YEARLY STANDALONE FINANCIAL PERFORMANCE 7 THE HI-TECH GEARS

PARTICULARS (INR MN)	H1 FY25	H1 FY24	Y-O-Y
Operational Revenue	3,524	3,835	(8.1)%
Total Expenses	2,992	3,343	(10.5)%
EBITDA	532	492	8.1%
EBITDA Margin (%)	15.10%	12.82%	227 Bps
Depreciation and amortisation	162	161	0.6%
Finance costs	66	95	(30.5)%
Other Income	42	38	10.5%
PBT	346	274	26.3%
Tax Expense	81	70	15.7%
PAT	265	204	29.9%
PAT Margin (%)	7.52%	5.26%	220 Bps
Other Comprehensive Income	(31)	0	NA
Total Comprehensive Income	234	204	14.7%
Diluted EPS	14.11	10.83	30.3%

HISTORICAL CONSOLIDATED INCOME STATEMENT

THE HI-TECH GEARS

Particulars (INR Mn)	FY22	FY23	FY24	H1 FY25
Revenue from Operations	9,706	11,692	11,069	5,070
Expenses	8,889	10,278	9,570	4,308
EBITDA	817	1,414	1,499	762
EBITDA Margins (%)	8.42%	12.09%	13.55%	15.03%
Depreciation and amortisation	523	822	612	316
Finance costs	264	332	378	121
Other Income	79	79	99	43
PBT before exceptional items	109	339	609	368
Exceptional Items	-	-	772	0
Profit before tax	109	339	1379	368
Tax expense	120	108	237	130
PAT	(11)	231	1,143*	238
PAT Margins (%)	NA	1.96%	10.33%	4.69%
Other Comprehensive income	149	30	18	(11)
Total Comprehensive income	138	261	1,160	227
Diluted EPS (INR)	(0.59)	12.3	60.73	12.64

Note: * Higher Net Profit due to one-time income of INR 772 Mn in the overseas subsidiary in Q2 FY24

HISTORICAL STANDALONE INCOME STATEMENT

PARTICULARS (INR MN)	FY22	FY23	FY24	H1 FY25
Revenue from Operations	6,446	7,818	7,800	3,524
Expenses	5,497	6,725	6,748	2,992
EBITDA	949	1,093	1,052	532
EBITDA Margins (%)	14.72%	13.98%	13.49%	15.10%
Depreciation and amortisation	304	316	316	162
Finance costs	179	171	182	66
Other Income	71	88	93	42
Profit before tax	537	694	647	346
Tax expense	152	191	155	81
PAT	385	503	493	265
PAT Margins (%)	5.91%	6.36%	6.24%	7.52%
Other Comprehensive income	68	4	4	(31)
Total Comprehensive income	453	507	497	234
Diluted EPS (INR)	20.52	26.79	26.19	14.11

HISTORICAL CONSOLIDATED BALANCE SHEET

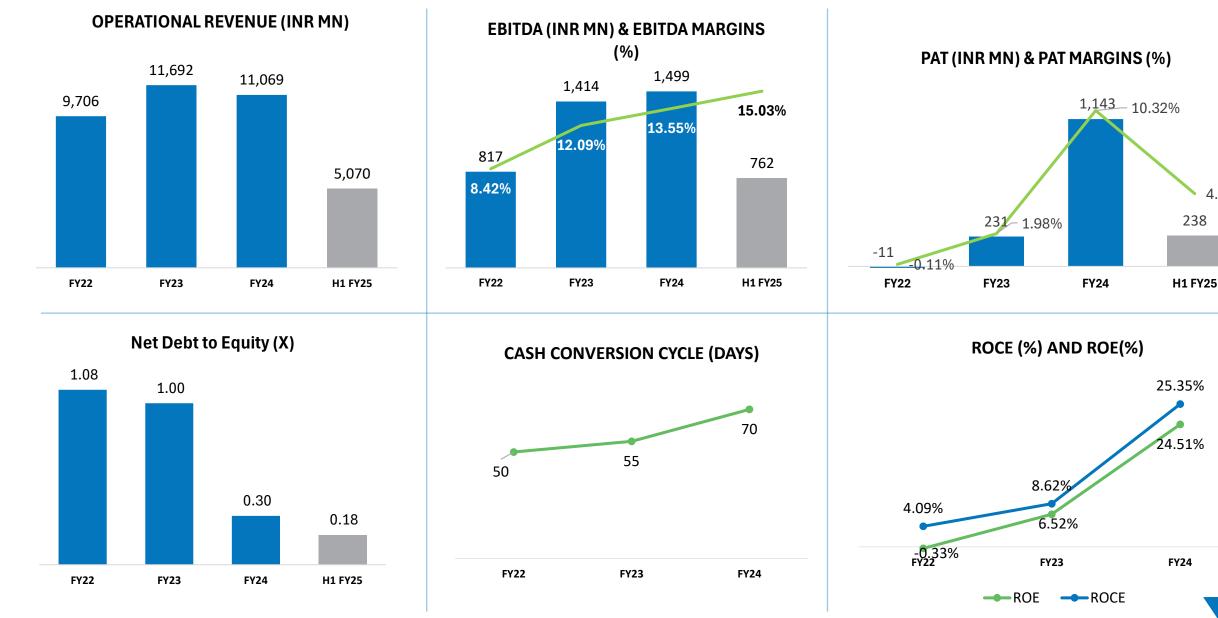
PARTICULARS (INR MN)	FY22	FY23	FY24	H1 FY25	PARTICULARS (INR MN)	FY22	FY23	FY24	H1 FY25
NON-CURRENT ASSETS	5,924	5,390	4,925	4,959	EQUITY	3,308	3,545	4,662	4,893
a) Property, plant and equipment	3,871	3,853	3,417	3,310					
b) Capital work-in-progress	382	132	37	24	Equity Share Capital	188	188	188	188
c) Right of Use Assets	271	263	409	593	Other Equity	3,120	3,357	4,474	4,705
d) Other Intangible assets	581	526	479	457	NON-CURRENT LIABILITIES	3,296	2,474	1,486	1,553
f) Goodwill	557	314	320	326					
g) Financial assets					a) Financial Liabilities	2 002	2 106	530	400
i) Investments	122	122	123	123	i) Borrowings	2,992	2,196	530	400
ii) Loans	3	1	1	0	ii) Lease Liability	221	205	905	1,060
iii) Other Financial Assets	38	46	87	89	b) Provisions	34	38	38	34
i) Deferred Tax Assets (Net)	-	83	-	-	c) Deferred tax liabilities (net)	36	25	3	51
J) Other non-current assets	99	50	55	37		13	10	9	8
CURRENT ASSETS	4,099	4,465	4,159	3,833	d) Other Non- Current Liabilities	15	10		
	4,000	4,405	4,155	3,000	CURRENT LIABILITIES	3,419	3,836	2,937	2,346
a) Financial Assets					a) Financial Liabilities				
i) Trade Receivables	1,739	2,086	2,004	1,811		1,448	2,136	1,416	991
ii) Cash and cash equivalents	609	334	140	264	i) Borrowings	45	35	134	159
iii) Bank balances other than above	258	464	399	224	ii) Lease Liabilities				
iv) Loans	5	7	2	2	iii) Trade Payables	1,433	1,206	1,076	774
v) Other financial assets	87	87	61	37	iv) Other financial liabilities	364	330	222	325
b) Current Tax Assets (Net)	19	28	31	30	b) Other current liabilities	86	105	53	57
b) Other current assets	221	223	285	248		43	24	37	40
d) Inventories	1,161	1,235	1,236	1,217	c) Provisions	40	24	57	40
TOTAL ASSETS	10,023	9,855	9,084	8,792	TOTAL EQUITY AND LIABILITIES	10,023	9,855	9,084	8,792

HISTORICAL STANDALONE BALANCE SHEET

PARTICULARS (INR MN)	FY22	FY23	FY24	H1 FY25	PARTICULARS (INR MN)	FY22	FY23	FY24	H1 FY25
NON-CURRENT ASSETS	4,266	4,089	4,016	4,167	EQUITY	3,493	3,976	4,431	4,668
a) Property, plant and equipment	1,935	1,840	1,791	1,791	Equity Share Capital	188	188	188	188
b) Capital work-in-progress	160	126	32	17	Other Equity	3,305	3,788	4,243	4,480
c) Right of Use Assets	271	263	332	520		· · · · ·			
d) Other Intangible assets	9	7	7	7	NON-CURRENT LIABILITIES	1,239	664	632	708
f) Financial assets					a) Financial Liabilities				
·	1,671	1,671	1 6 6 2	1,665	i) Borrowings	936	386	304	210
i) Investments	81	79	1,663 79	73	ii) Lease Liability	221	205	272	442
ii) Loans iii) Other Financial Assets	40	53	56	58	b) Provisions	34	38	38	34
	99	50	55			35			
J) Other non-current assets				36	c) Deferred tax liabilities (net)		25	8	13
CURRENT ASSETS	2,835	3,193	3,005	2,832	d) Other Non- Current Liabilities	13	10	9	9
a) Inventories	786	789	854	903	CURRENT LIABILITIES	2,369	2,642	1,958	1,623
a) Financial Assets					a) Financial Liabilities				
i) Trade Receivables	1,252	1,518	1,421	1,276	i) Borrowings	884	1,372	854	646
ii) Cash and cash equivalents	256	129	60	225					
iii) Bank balances other than above	258	464	399	224	ii) Lease Liabilities	44	35	42	68
iv) Loans	3	4	2	2	iii) Trade Payables	1,031	843	793	534
v) Other financial assets	78	78	24	1	iv) Other financial liabilities	283	264	179	280
b) Current Tax Assets (Net)	19	26	30	27	b) Other current liabilities	84	104	53	56
c) Other current assets	183	185	215	174	c) Provisions	43	24	37	39
TOTAL ASSETS	7,101	7,282	7,021	6,999	TOTAL EQUITY AND LIABILITIES	7,101	7,282	7,021	6,999

HISTORICAL CONSOLIDATED FINANCIAL HIGHLIGHTS

THE HI-TECH GEARS



Note: * Higher Net Profit, ROCE and ROE due to one-time income of INR 772 Mn in the overseas subsidiary in Q2 FY24)

4.69%

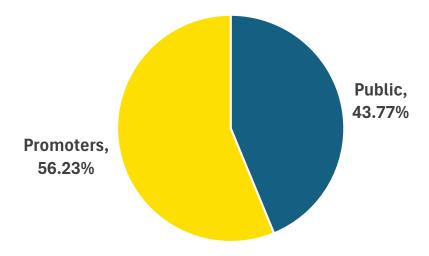


SHARE PRICE PERFORMANCE



MARKET DATA (INR) AS ON 30	O th SEPTEMBER, 2024
Face Value	10.00
CMP	866.00
52 Week H/L	1,275.75/353.00
Market Cap (INR Mn)	16,261.91
Shares O/S (Mn)	18.78
Avg. Volume ('000)	63.12

SHAREHOLDING PATTERN AS ON 30th SEPTEMBER, 2024





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